USLAW NETWORK
RETAIL AND HOSPITALITY LAW EXCHANGE

OCTOBER 22-23, 2018
THE LANGHAM CHICAGO
CHICAGO, ILLINOIS

Register online at
http://web.uslaw.org/2018-retail-exchange/
ABOUT THE 2018 USLAW NETWORK RETAIL AND HOSPITALITY EXCHANGE

This USLAW NETWORK Exchange brings together risk, claims, litigation and in-house counsel decision-makers from the retail, hospitality, and insurance industries to engage in an open dialogue regarding emerging and complex legal issues facing their companies. In a rapidly changing world, there are no simple claims. Investigating incidents and managing risk requires preparation, development and implementation of sound claim handling procedures, and documentation of evidence and potential third-party involvement. Knowledge of emerging trends in the law and potential liabilities is essential to corporate survival. This program will prepare general counsel, risk managers and claims personnel to meet the challenges of complex litigation and share best practices with other professionals including outside counsel provided through USLAW NETWORK.

Attendees and industry stakeholders participate in roundtables, coming together for topic-specific discussions to learn more about the critical legal issues.

We hope you will join us in this unique forum to exchange ideas, insights and experiences in this important dialogue.

In-depth topics relating to Retail and Hospitality Law include:

• Slip Resistance Testing and Proper Use of Experts in Combatting Slippery Floor Claims
• Reserve or Not to Reserve
• Defending Premises Cases Involving Building Code, Federal and State ADA Requirements and Other Similar Plaintiff’s Experts
• Is the Price Right?
• Managing Your Exposure When Your Employee is Purported Aggressor and/or Active Shooter
• Transportation Claims are Not Just for the Trucking Industry

CLE AND CE ACCREDITATION

USLAW NETWORK will be offering national CLE credit for attorneys and CE credit for FL and TX adjusters. All states are currently pending and all hours are approved or denied at the discretion of the state boards. We have partnered with CEU Institute as our CE/CLE provider to manage all credits: www.ceuinstitute.net. Should you have questions, please contact accreditation@ceuinstitute.net.
MONDAY
October 22, 2018
2:00 P.M. – 5:00 P.M.
Closed Door Peer-to-Peer
Client Roundtable
2:00 P.M. – 5:00 P.M.
USLAW Member Attorneys
and Corporate Partners
Business Meeting
6:00 P.M. – 9:00 P.M.
An Evening at the
Chicago Sports Museum

TUESDAY
October 23, 2018
7:00 A.M. – 8:00 A.M.
Breakfast
8:00 A.M. – 12:30 P.M.
Exchange Sessions
12:30 P.M. – 1:00 P.M.
Lunch to Go
1:00 P.M.
Close of Program
and Departures

Join Us for a Special Closed Door Peer-to-Peer Client Roundtable

USLAW has heard your request, and will provide for those risk, claims, and litigation managers in attendance, an opportunity to gather and meet with your friends and peers in the industry to discuss hot issues and potential solutions to problems facing the retail and hospitality industries today. During this three-hour session, we will prohibit any attorneys or vendors from participating during this session to allow for a true open forum. The group will be able to raise issues and concerns during the following day’s educational symposium to have further dialogue if necessary.
SLIP RESISTANCE TESTING AND PROPER USE OF EXPERTS IN COMBATTING SLIPPERY FLOOR CLAIMS

Slips, trips and falls, and unsafe work conditions can significantly impact workplace productivity and business operations. This presentation will explore the use of and reliability of coefficient of friction testing in defending slippery floor claims, including a look at industry standards and addressing potential issues with national chains in their selection of floor material and use of non-slip treads and floor mats where necessary.

RESERVE OR NOT TO RESERVE

Drawing on the experience and perspectives of USLAW retail clients, this panel will discuss how open claim reserves impact P&Ls and companies’ overall litigation strategy. Clients will share their strategies and the tools they have successfully used to set appropriate reserves. We also will continue to explore the interplay between the self-insured and excess carriers when the case evaluations pierce the excess layer. Not only will clients have an opportunity to learn from one another, but outside counsel will better understand the role they can play and the importance of assisting clients in establishing proper case reserves.

DEFENDING PREMISES CASES INVOLVING BUILDING CODE, FEDERAL AND STATE ADA REQUIREMENTS AND OTHER SIMILAR PLAINTIFF’S EXPERTS

From construction defects to faulty automatic doors, escalators and elevators, this session will include a discussion of plaintiffs’ trends of using alleged ADA, building or fire code violations as a basis for establishing evidence of a retailer’s negligence and, in some instances, using them to request additional damages, such as attorney’s fees. Counsel will discuss their personal experience in these cases and share strategies for combating against them, as well as how such experts might impact coverage issues.
IS THE PRICE RIGHT?
If mitigating claim exposure and expenses is the name of the game, this interactive presentation will challenge the audience to evaluate cases based upon geographical considerations and choosing between state and federal court. Is the value of a trimalleolar fracture of the ankle in New York the same as in Idaho? What about the impact of removal to federal court and the associated challenges and benefits of resolution, discovery and trial? The audience will be challenged to test their knowledge and experience against their peers.

MANAGING YOUR EXPOSURE WHEN YOUR EMPLOYEE IS PURPORTED AGGRESSOR AND/OR ACTIVE SHOOTER
What do you do when a customer accuses your employee of harassment or when an employee brings a gun to the workplace? How do you manage this moving forward and how could you have been better prepared? This panel will address developing and enforcing company policy pertaining to the purported harassment and discrimination of customers by employees as well as the issue of employees bringing guns to work. Speakers will explore issues such as employer immunity through state legislative changes and initiatives, establishing investigation procedures, and ways to prepare for and defend such a claim.

TRANSPORTATION CLAIMS ARE NOT JUST FOR THE TRUCKING INDUSTRY
Many retailers move people and goods via cars, vans, small trucks and other “non 18-wheeler” vehicles. This program will discuss developing and implementing company policies for non-DOT certified vehicles and drivers, vehicular accidents in the course and scope of employment and common carrier liability for public and private modes of transportation, including shuttle vans, ride sharing, people mover, escalators and elevators.
AN EVENING AT THE CHICAGO SPORTS MUSEUM

Tonight, USLAW member attorneys and all invited guests will join together to enjoy an interactive reception at the new Chicago Sports Museum.

The Chicago Sports Museum combines hi-tech interactive experiences—including skill challenges and simulated experiences—with unique sports memorabilia and an impressive collection of game-used treasures and other artifacts. The exhibits, designed by Lincolnwood, Ill.-based Luci Creative and Chicago-based Next/Now, are organized around five major zones.

The 8,000-square-foot museum is a combination of sports memorabilia, artifacts, and interactive experiences. There are items used in actual games, including what is left of the famed or infamous Bartman Ball and the last ball from the 1945 World Series.
Embodying the timeless qualities that define the Langham legacy since 1865 – heritage, history and legendary hospitality – The Langham, Chicago gracefully blends urban sophistication with refined luxury. The Langham, Chicago has quickly become a destination of choice as evident with its recent #1 status for best luxury hotel in Chicago on TripAdvisor.

The Langham, Chicago features 316 luxurious guest rooms and suites ranging from the 516 sq ft Grand Room to the sprawling Infinity and Regent Suites each spanning 2,700 sq ft. Conveniently located downtown in a 52-story landmark tower designed by renowned architect Mies van der Rohe, The Langham, Chicago is just minutes away from the boutique-lined boulevards of Chicago’s retail hub and within walking distance to many of the city’s premier tourist sites.
In today’s global marketplace, legal needs often transcend geographic boundaries. To operate globally, you need to have an edge locally. This requires an in-depth understanding of local cultures, economies, laws, governments, trends and business climates. This kind of edge not only enhances your competitive position, but also allows you to anticipate – and even influence – changes in the market, and to react quickly and effectively.

Clients with these types of complex needs turn to USLAW NETWORK (USLAW) member firms to represent them in the courtroom and the boardroom, next door and across the United States and around the world. USLAW member firms are some of the most highly respected law firms in their respective jurisdictions. Each member firm is admitted only after substantial due diligence and is rigorously reviewed to ensure they meet USLAW quality service standards.

The collective expertise of USLAW member firms is impressive. National and international law firms, while they may have scores of offices, do not have access to the depth of the legal resources available through USLAW. As well, our lawyers know and respect each other. Through friendship, networking and resource-sharing, USLAW attorneys develop the type of cooperation and client-focused service that corporations demand of their legal counsel.
ABOUT USLAW’S RETAIL AND HOSPITALITY LAW PRACTICE GROUP

The retail business environment is extremely fluid and challenging. In such an environment, we provide innovative and efficient legal counsel that emphasizes solutions. Our team has extensive depth counseling retailers engaged in disputes and helping to develop policies that minimize the ultimate cost of disputes before they arise. Our access to our worldwide resources – lawyers working inside more than 100 firms – allows us to bring our collective resources to bear on behalf of our clients. Moreover, our affiliation with USLAW and our member firms enables us to stay ahead of issues impacting retailers, exchanging best practices for both dispute resolution, as well as dispute avoidance.

Why Choose USLAW Retail and Hospitality Law Firms?

When you choose a USLAW member firm, you put the collective experience lawyers who have represented thousands of retail clients in all facets of consumer transactions to work for you. Our NETWORK allows the USLAW Retail and Hospitality Law Practice Group to bring virtually unmatched depth and experience to our retail clients. Because of our global footprint, our members are adept at providing solutions for retailers who operate multiple stores, locations, or brands on a regional, national, or international basis.

Areas of Practice

We work with retailers helping them address the full spectrum of legal issues, including:

- General Counseling
- Premises Liability
- Real Estate Development
- Labor and Employment
- Retail Red-lining
- Risk Management
- Transactional
- Leasing and Landlord/Tenant Relations
- Zoning
REGISTRATION

RETAIL AND HOSPITALITY LAW EXCHANGE
OCTOBER 22-23, 2018
THE LANGHAM, CHICAGO • CHICAGO, IL

Mail registration form to:
Jennifer Randall
USLAW NETWORK
Retail and Hospitality Law Exchange
3111 N University Drive
Suite 400
Coral Springs, FL 33065

Fax registration form to:
(800) 231-9110

Email registration information to:
jennifer@uslaw.org

Register online at:
http://web.uslaw.org/2018-retail-exchange/

FOR QUESTIONS, PLEASE CALL
(800) 231-9110
EXT. 3

Register online at http://web.uslaw.org/2018-retail-exchange/

Complete the information below and email, fax or mail to USLAW.

FULL NAME (E.G., JOSEPH A. SMITH)  NICKNAME ON BADGE

TITLE

COMPANY NAME

ADDRESS

CITY, STATE, COUNTRY, ZIP

PHONE  TAX

EMAIL

CONTINUING LEGAL EDUCATION (CLE) LIST YOUR STATE AND BAR NUMBER

CONTINUING EDUCATION (CE) FOR INSURANCE ADJUSTORS LIST YOUR STATE AND LICENSE NUMBER

☐ YES I WILL ATTEND THE MONDAY, OCTOBER 22 EVENING EVENT AT THE CHICAGO SPORTS MUSEUM