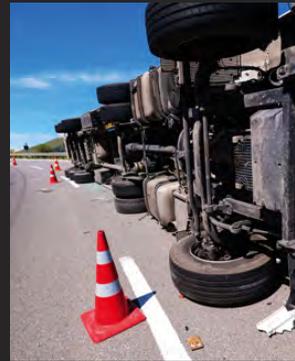


C L I E N T

COACH AIRFARE AND (1) NIGHT LODGING
PAID BY USLAW NETWORK

USLAW NETWORK TRANSPORTATION AND LOGISTICS EXCHANGE



CHOOSE FROM 2
SIMULTANEOUS TRACKS
RISK & CLAIMS
OR WORKERS'
COMPENSATION

FEBRUARY 8-9, 2018
MANDARIN ORIENTAL
LAS VEGAS, NV



Register online at
<http://web.uslaw.org/2018-transportation-exchange/>

USLAW



ABOUT THE 2018 USLAW NETWORK TRANSPORTATION AND LOGISTICS EXCHANGE

TRACK TOPICS TO INCLUDE:

RISK & CLAIMS

- Front End Triage: Recognizing and Overcoming the Catastrophic Claim
- Seeing All Sides: What Concerns Clients and Their Attorneys
- The Benefits of Social Media: How to Maximize Its Use for The Defense
- Training the Front-Line Team: There Is a Big Difference Between "Knowing" And "Understanding"

WORKERS' COMPENSATION

- Jurisdiction Across State Lines: How Can We Control/Influence Jurisdiction?
- Employee vs. Owner Operators: What Can We Do to Preserve Independent Contractor Status?
- Social Media and Surveillance Investigations – Best Practices for Maximizing Return on Investment
- Subrogation: Maximizing Recovery, Protecting Credits and Facilitating Global Settlements
- Marijuana and Workers' Compensation: The Grass Isn't Always Greener
- Willful Misconduct: What Constitutes Willful Misconduct and Can We Expand the Defenses?

The 2018 USLAW NETWORK Transportation and Logistics Exchange is a two-day, interactive discussion that focuses on the critical factors, chronology, life cycle and day-to-day obligations of defending claims and lawsuits related to transportation incidences. The Exchange, which promotes discussion and sharing of best practices in lieu of traditional talking heads and PowerPoints, has been designed for those who are responsible for the day-to-day management of the claims or case process as well as preparing the legal team for trial.

This program will be driven by seasoned USLAW attorneys and transportation industry leaders who will guide you through a tailored two-track program. On the afternoon of February 8, all attendees will join together in a joint session to engage in a roundtable dialogue addressing some of today's most pressing issues facing motor carriers. The next day, Friday, February 9, the group will split into two simultaneous tracks – 1) the Risk & Claims Track and 2) the Workers' Compensation Track. Attendees can float between the two programs based on their interest level of specific topics.

Please join us in early February at the Mandarin Oriental, Las Vegas for this highly unique program.

CLE AND CE ACCREDITATION

USLAW NETWORK will be offering national CLE credit for attorneys and CE credit for TX and FL adjusters (reciprocal with other states). All states are currently pending. We have partnered with CEU Institute as our CE/CLE provider to manage all credits: www.ceuinstitute.net. Should you have questions, please contact accreditation@ceuinstitutenet.

USLAW CORPORATE PARTNERS





SCHEDULE OF EVENTS

THURSDAY • FEBRUARY 8

8:00 A.M. - 4:00 P.M.

Registration

9:00 A.M. - 12:00 P.M.

**USLAW TRANSPORTATION AND LOGISTICS
PRACTICE GROUP ANNUAL BUSINESS
MEETING**

for USLAW Member Attorneys and
Corporate Partners Only

12:00 P.M. - 1:00 P.M.

Lunch for All Attendees

Including Invited Client Guests

1:00 P.M. - 4:00 P.M.

**USLAW HOT TOPIC ROUNDTABLE
DISCUSSIONS**

for All Attendees

6:00 P.M.

Departure to The Mirage

6:30 P.M.

Dinner at Tom Colicchio's Heritage Steak

9:30 P.M.

**THE BEATLES™ LOVE™
BY CIRQUE DU SOLEIL®**

FRIDAY • FEBRUARY 9

7:00 A.M. - 8:00 A.M.

Breakfast

8:00 A.M. - 1:00 P.M.

EXCHANGE TRACKS

- Risk & Claims
- Workers' Compensation

12:00 P.M. - 1:00 P.M.

Lunch for All Attendees

1:00 P.M.

Close of Program and Departures

TRACK 1



**FRIDAY
FEBRUARY 9**

8:00 A.M. – 1:00 P.M.

Planning Committee

Jeffrey Y. Choi
Snyder Law LLP
Santa Barbara, CA

Jeremy C. Johnson
Jones, Skelton & Hochuli P.L.
Phoenix, AZ

Anne M. Loucks
Williams Kastner
Seattle, WA

R. Eric Toney
Copeland Cook Taylor & Bush
Ridgeland, MS

RISK & CLAIMS TRACK

FRONT END TRIAGE

Recognizing and Overcoming the Catastrophic Claim

Shifting the focus of a claim to a questionable TBI diagnosis or a punitive hiring claim against the motor carrier are just a few examples of a plaintiff's quest to transform an otherwise simple accident into an expensive claim. This session will address the early warning signs and issues that tend to trigger high-exposure claims in the transportation industry, and will focus on proven solutions to overcome these issues as soon as they arise. The session will also include a discussion on effective early exit strategies and motion practice that can eliminate these issues before they develop.

SEEING ALL SIDES

What Concerns Clients and Their Attorneys

Every member of the defense team, including the truck driver, company, adjuster, and attorney, has a specific role following an accident. What concerns one team member may not concern another, but understanding the reasons behind these concerns is key to an effective defense throughout the claim process. This session is meant to be a candid, interactive discussion of the different perspectives of those involved on the front lines of an accident, and the subsequent handling of the claim until resolution. The discussion will identify the differing viewpoints by clients and attorneys regarding rapid response objectives, working with experts, settlement issues, reporting, and other issues that come up in the general defense of the claim.

THE BENEFITS OF SOCIAL MEDIA

How to Maximize Its Use for The Defense

Social media has transformed the litigation world as we know it. Running a social media search of parties and witnesses is only the bare minimum of due diligence these days. In this session, we will discuss in depth how to effectively and efficiently tap the wealth of information that is contained in social media and how to utilize it for a top-notch defense.

TRAINING THE FRONT-LINE TEAM

There Is a Big Difference Between "Knowing" And "Understanding"

Who is on your front line when an accident occurs, and what kind of training have they undergone to ensure the proper collection of evidence, direction of duties, and protection of the company/driver's interests? In this session, we will discuss the importance of training the front-line team with a big-picture focus, concentrating on the reasoning and methodology behind why we do what we do when we respond to an accident and why the preservation of evidence can both help and harm a case.

TRACK 2

**FRIDAY
FEBRUARY 9**

8:00 A.M. – 1:00 P.M.

Planning Committee

Damon M. Gruber
Goldberg Segalla
Buffalo, NY

Douglas E. Spiker
Roetzel & Andress
Cleveland, OH

WORKERS' COMPENSATION TRACK

JURISDICTION ACROSS STATE LINES

How Can We Control/Influence Jurisdiction?

States have varying workers' compensation statutes regarding jurisdiction. The majority of states interpret their jurisdiction statutes liberally and allow jurisdiction with the bare minimum of contacts, almost encouraging claims to be filed. Faced with such liberal jurisdiction statutes, we face a difficult challenge in choosing the appropriate jurisdiction in workers' compensation transportation cases. This session will help clients recognize the ability to control jurisdiction of workers' compensation claims, improve the ability to control jurisdiction, offer concrete ideas how to create favorable jurisdiction/choice of law outcomes, and facilitate exchanges with clients on appropriate methods to accomplish this goal.

EMPLOYEE VS. OWNER OPERATORS

What Can We Do to Preserve Independent Contractor Status?

Despite an employer classifying its workforce as independent contractors, many states classify owner operators as employees, resulting in unforeseen liability for individuals not traditionally considered to be employees. During this interactive session, presenters will demonstrate how to strengthen and preserve the independent contractor status of owner operators by identifying states with favorable or unfavorable legislation. Presenters also will facilitate discussion on appropriate measures to be taken to protect/preserve the independent contractor status within independent contractor agreements and daily business operations.

SOCIAL MEDIA AND SURVEILLANCE INVESTIGATIONS

Best Practices for Maximizing Return on Investment

With increased usage of social media platforms, employers and insurance carriers have access to more information about the injured workers' daily activities than ever before. Unfortunately, we see too often that this information is not developed properly and we lose many opportunities to utilize social media information in the defense of workers' compensation claims. Attendees in this session will learn how to develop best practices and concrete strategies to maximize the collection and use of social medical and/or surveillance evidence in the defense of workers' compensation claims.

SUBROGATION

Maximizing Recovery, Protecting Credits and Facilitating Global Settlements

Mistakes involving recovery on workers' compensation liens and preservation of future credits/offsets are common and, in extreme cases, can result in significantly increased liability for employers. Exchange participants will discuss strategies to ensure that workers' compensation liens are recognized, recoveries are maximized, credits/offsets are preserved, and promote the concept of global settlements and improved communication between all involved stakeholders.

MARIJUANA AND WORKERS' COMPENSATION

The Grass Isn't Always Greener

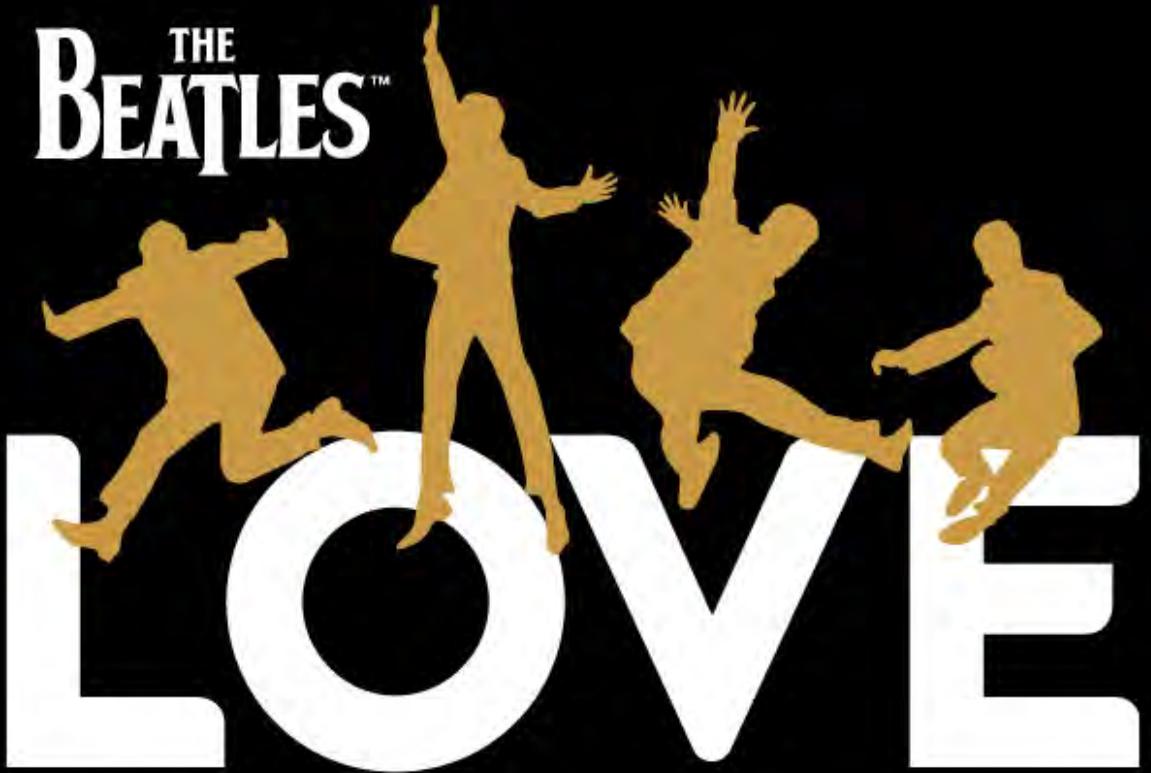
Today, 29 states and the District of Columbia authorize the use of medicinal marijuana and seven states authorize the recreational use of marijuana. Marijuana, however, remains illegal under federal law. Attendees will explore the growing trend of use of medicinal marijuana in workers' compensation claims, address whether to authorize medicinal marijuana in workers' compensation claims, and the cost impact of medicinal marijuana on your claims.

WILLFUL MISCONDUCT

What Constitutes Willful Misconduct and Can We Expand the Defenses?

Workers' compensation is generally a "no fault" system with the exception of willful misconduct situations. These are the few times employees can be held responsible for their actions and can include intoxication, drug impairment and failure to follow safety procedures as a few examples. This session will help identify those potential defenses available under willful misconduct, how to perfect them, potential plaintiff counter arguments and what may be on the horizon for this defense concept.

THE
BEATLES™



CIRQUE DU SOLEIL®

THURSDAY • FEBRUARY 8, 2018 • 9:30 P.M. • THE MIRAGE

John, Paul, George and Ringo. As The Beatles, they changed the world. LOVE, Cirque du Soleil's interpretation of their legacy, has changed entertainment. Beyond tribute, this is a physical manifestation of their music and lyrics. Using the master tapes from Abbey Road Studios, Sir George Martin and his son Giles created the three-time Grammy-winning soundtrack. These songs, so well-known and yet reinvented, are brought to electric, exuberant life by some of the best aerialists, acrobats and dancers in the world. The Beatles lent so much to the consciousness of our culture. We agree wholeheartedly with this—LOVE is all you need.

Business Casual attire suggested.

USLAW
NETWORK, INC.®

HOTEL



2018 USLAW NETWORK Transportation and Logistics Exchange

MANDARIN ORIENTAL LAS VEGAS

Stunningly designed and beautifully appointed, Mandarin Oriental, Las Vegas is a Forbes triple five-star luxury hotel at the heart of The Strip. With city and desert views, the hotel offers the perfect mix of style, serenity and luxury in a non-gaming and smoke-free environment. The hotel holds the AAA Five Diamond Award and three Forbes Five Star Awards, one for every category. This makes the hotel one of only six in the United States and thirteen in the world to hold such a title. It is considered to be one of the finest hotels in the world.



WHY USLAW

In today's global marketplace, legal needs often transcend geographic boundaries. To operate globally, you need to have an edge locally. This requires an in-depth understanding of local cultures, economies, laws, governments, trends and business climates. This kind of edge not only enhances your competitive position, but also allows you to anticipate – and even influence – changes in the market, and to react quickly and effectively.

Clients with these types of complex needs turn to USLAW NETWORK (USLAW) member firms to represent them in the courtroom and the boardroom, next door and across the United States and around the world. USLAW member firms are some of the most highly respected law firms in their respective jurisdictions. Each member firm is admitted only after substantial due diligence and is rigorously reviewed to ensure they meet USLAW quality service standards.

The collective expertise of USLAW member firms is impressive. National and international law firms, while they may have scores of offices, do not have access to the depth of the legal resources available through USLAW. As well, our lawyers know and respect each other. Through friendship, networking and resource-sharing, USLAW attorneys develop the type of cooperation and client-focused service that corporations demand of their legal counsel.

USLAW



ABOUT THE TRANSPORTATION AND LOGISTICS PRACTICE GROUP

The USLAW Transportation and Logistics Practice Group is dedicated to an open exchange of ideas and information between and among clients and lawyers through seminars, roundtables, compendiums, and webinars. The goal of the practice group is to insure that USLAW Transportation clients have access to highly qualified and committed attorneys who can represent the best interests of clients in the most efficient, cost effective and professional manner.

Why Choose USLAW Transportation Law Firms?

USLAW member firms have an established reputation for handling transportation matters in a creative, efficient and effective manner. Member firms' lawyers include leaders in the industry who have lectured and written extensively on cutting edge topics as well as trial and litigation techniques and effective file management strategies. Member firms specialize in handling litigation and commercial matters for motor carrier, air carrier, marine and rail companies as well as other businesses that service the transportation industry. In addition, many member firms have experienced immediate response teams in place to aggressively respond to emergencies that confront transportation industry clients.

Areas of Practice

Member firms are experienced in consulting with clients in the trucking, airline, marine and railroad industries on the following types of litigation and commercial matters:

- American with Disabilities Act
- Cargo loss
- Catastrophic accident/Injury/Tort claims
- Commercial transactions
- Hazardous materials
- Independent contractor/employee status issues
- Insurance coverage issues
- Labor/Employment/Workers' compensation
- Multi-modal coverage
- Passenger security
- Product liability
- Property loss
- Regulatory compliance
- Repetitive stress
- Toxic exposure



REGISTRATION

Complete the information below
and email, fax or mail to USLAW.

TRANSPORTATION AND LOGISTICS EXCHANGE
FEBRUARY 8-9, 2018 • MANDARIN ORIENTAL • LAS VEGAS, NV

Mail registration form to:

Jennifer Randall
USLAW NETWORK
Transportation and
Logistics Exchange
3111 N University Drive
Suite 400
Coral Springs, FL 33065

Fax registration form to:

(800) 231-9110

Email registration information to:

jennifer@uslaw.org

Register online at:

<http://web.uslaw.org/2018-transportation-exchange/>

FULL NAME (E.G., JOSEPH A. SMITH) _____ NICKNAME ON BADGE _____

TITLE _____

COMPANY NAME _____

ADDRESS _____

CITY, STATE, COUNTRY, ZIP _____

PHONE _____ FAX _____

EMAIL _____

CONTINUING LEGAL EDUCATION (CLE) LIST YOUR STATE AND BAR NUMBER _____

CONTINUING EDUCATION (CE) FOR INSURANCE ADJUSTORS LIST YOUR STATE AND LICENSE NUMBER _____

I WILL ATTEND **TRACK 1**
RISK & CLAIMS

I WILL ATTEND **TRACK 2**
WORKERS' COMPENSATION

YES I WILL ATTEND THE EVENING DINNER AT TOM COLICCHIO'S HERITAGE STEAK AND THE BEATLES™ LOVETM™
BY CIRQUE DU SOLEIL® ON THURSDAY, FEBRUARY 8, 2018

**FOR QUESTIONS,
PLEASE CALL
(800) 231-9110
EXT. 3**

**REGISTRATION
DEADLINE:
THURSDAY
FEBRUARY 1, 2018**



Register online at <http://web.uslaw.org/2018-transportation-exchange/>