

USLAW NETWORK EXCHANGE SERIES

MAY 30 - 31, 2019
HYATT REGENCY JERSEY CITY ON THE HUDSON
JERSEY CITY, NJ

CLIENT

PROFESSIONAL LIABILITY EXCHANGE

JOIN US FOR AN
ELEGANT EVENING OF
DINING AT THE LIBERTY
NATIONAL GOLF
CLUB



Register online at
Register online at <http://web.uslaw.org/2019-proliability-exchange/>

USLAW
NETWORK, INC.[®]



ABOUT THE 2019 USLAW NETWORK PROFESSIONAL LIABILITY EXCHANGE

USLAW NETWORK EXCHANGE SERIES

The 2019 USLAW NETWORK Professional Liability Exchange is a two-day, interactive event that focuses on areas of concern for insurance professionals, claims and liability directors and in-house counsel, and promotes discussion and sharing of best practices in lieu of traditional talking heads and PowerPoints.

From jury selection in professional liability cases to the impact on the insured's reputation in this ever-growing social media era to strategies for handling and resolving mass professional claims, attendees will be active participants in the discussions and the program. This program has been designed for professionals who handle claims, coverage and risk management, especially LPL, E&O and D&O, Medical Malpractice and other areas of professional liability and will be driven by seasoned USLAW attorneys and industry leaders and experts who will guide you through a tailored program covering five separate and timely topics.

Please also join us for a special closed-door Peer-to-Peer Client Roundtable. USLAW has heard your request and will provide for those risk, claims, and litigation managers in attendance, an opportunity to gather and meet with your friends and peers in the industry to discuss hot issues and potential solutions to problems facing the PL industry today. During this three-hour session, we will prohibit any attorneys or vendors from participating during this session to allow for a true open forum. The group will be able to raise issues and concerns during the following day's educational symposium to have further dialogue if necessary.

Conveniently located just across the river from Manhattan with easy access to New York and Newark airports, please join us in late May at the Hyatt Regency Jersey City on the Hudson for the 2019 USLAW NETWORK Professional Liability Exchange.

PROGRAM TOPICS:

- Jury Selection in Professional Liability Trials
- Use of Data Analytics by Professional Liability Specialists
- Handling Negative Social Media, Google Reviews, etc. for Insureds
- Mass Claims Brought Against Professionals
- Hot Topics in Professional Malpractice Claims

CLE AND CE ACCREDITATION

USLAW NETWORK will be offering national CLE credit for attorneys and CE credit for TX and FL adjusters (reciprocal with other states). All states are currently pending. We have partnered with CEU Institute as our CE/CLE provider to manage all credits: www.ceuinstitute.net. Should you have questions, please contact accreditation@ceuinstitute.net.

USLAW
NETWORK, INC.™

USLAW CORPORATE PARTNERS





2019 USLAW NETWORK PROFESSIONAL LIABILITY EXCHANGE

PLANNING COMMITTEE

Keely E. Duke

Duke Scanlan & Hall PLLC
Boise, ID

Eliot M. Harris

Williams Kastner
Seattle, WA

SCHEDULE OF EVENTS

THURSDAY MAY 30, 2019

1:00 P.M. - 5:00 P.M.

Registration

2:00 P.M. - 5:00 P.M.

Closed Door Peer-to-Peer Client
Roundtable (Invited Client
Attendees Only)

2:00 P.M. - 5:00 P.M.

USLAW Professional Liability
Practice Group Annual Business
Meeting (USLAW Member Attorneys
and Corporate Partners Only)

5:30 P.M.

Departures to Liberty National
Golf Club

6:00 P.M. - 8:00 P.M.

Reception and Dinner at Liberty
National Golf Club

FRIDAY MAY 31, 2019

7:00 A.M. - 8:00 A.M.

Breakfast and Registration

8:00 A.M. - 12:30 P.M.

Exchange Sessions

12:30 P.M.

Close of Program and
Take-Away Lunch



**PRACTICE GROUP
LEADERSHIP**

CHAIR

Richard E. Ramsey
Wicker Smith O'Hara McCoy &
Ford P.A.
Jacksonville, FL

VICE CHAIR

Martin S. Driggers
Sweeny Wingate & Barrow, P.A.
Hartsville, SC

SECRETARY

Terrance J. Good
Lashly & Baer, P.C.
St. Louis, MO

**EDUCATIONAL
COORDINATOR**

David S. Wilck
Rivkin Radler LLP
Uniondale, NY

SESSION TOPICS

JURY SELECTION IN PROFESSIONAL LIABILITY TRIALS

Selecting a jury in a professional liability case differs significantly from other civil cases. The disputed issues tend to be more complex and based on professional standards and norms. Thus, finding (and excluding) the right jurors is critical to success. This is increasingly true as millennials make up a larger percentage of the jury pool. Listen to veteran defense attorneys and industry representatives discuss their tactics for picking a winning jury in a variety of professional liability cases.

USE OF DATA ANALYTICS BY PROFESSIONAL LIABILITY SPECIALIST

Most of us have heard that data analytics are revolutionizing the insurance industry in terms of case management, efficiency, and cost savings. This panel will discuss how the use of data analytics not only impacts the industry, but also specifically claim handling in professional liability cases.

HANDLING NEGATIVE SOCIAL MEDIA AND GOOGLE REVIEWS FOR INSURED

It is becoming all too common that claimants voice their opinions on social media following an unpleasant experience/result with a professional insured. Oftentimes, the insured's defense attorney and claims handler are asked to help minimize the potential backlash when defending the claim. What steps can be taken to limit and/or eliminate negative social media postings given the claimant's free speech rights? This panel will discuss these issues, as well as tips on dealing with insureds whose reputation is being challenged on multiple fronts.

MASS CLAIMS BROUGHT AGAINST PROFESSIONALS

Medical providers and lawyers are increasingly being sued by multiple claimants for the same or similar allegedly bad acts. This discussion will focus on the types of claims, coverage, and strategies for handling and resolving mass professional claims.

HOT TOPICS IN PROFESSIONAL MALPRACTICE CLAIMS

The landscape for defending professional liability claim is constantly evolving. This panel will discuss current "hot button" issues, including: (1) pitfalls and perils of co-defendants – to point the finger or not; (2) how best to handle settlement when consent to settle is required and how best defense counsel can work with the insured and the carriers in this situation; and (3) the rise of litigation financing and insurance to protect against fee awards – what is it and how has it changed the landscape?



RECEPTION AND DINNER AT LIBERTY NATIONAL GOLF CLUB

**THURSDAY, MAY 30
6:00 P.M. – 8:00 P.M.**

The first time you set foot on Liberty National Golf Club, the gravity of your surroundings cannot be ignored. To the east, the waters that ferried immigrants to these shores sparkle in the sun, the image of the Statue of Liberty signaling the promise of a new beginning. To the west, the bucolic, rolling hills of the Garden State unfurl over what was part of the original 13 colonies. And beneath your feet, an oasis of golf that enhances the land upon which it sits, reflects the mission of its founders, and respects its role in a historic region.

Spending a day at Liberty is like a walking through an American history book. Beyond the ever-present Statue of Liberty sits New York City, the financial epicenter and heartbeat of American life. Farther south, the Verrazano Bridge stretches to connect Brooklyn and Staten Island, its reach so great that it spent part of the 20th century as the longest suspension bridge in the world.

Since its opening in on July 4, 2006, Liberty National has hosted multiple PGA Tour events including the 2017 President's Cup. With more tournaments on the horizon - Liberty has not only brought prestige to New Jersey but also revenue and a sense of community.



ABOUT THE HOTEL

HYATT REGENCY JERSEY CITY ON THE HUDSON

The Hyatt Regency Jersey City on the Hudson is ideally located near the New York Waterway ferry and PATH train for easy access to everything there is to do and see.

ABOUT THE HOTEL

Take advantage of the Hyatt Regency Jersey City on the Hudson's travel-friendly amenities, including a 24/7 fitness center, indoor pool, business center, and promenade for walking or jogging. Relax in modern designed rooms with plush Hyatt Grand Beds™, oversized work areas, and stunning river views, while attending the USLAW NETWORK Professional Liability Exchange.





2019 USLAW NETWORK PROFESSIONAL LIABILITY EXCHANGE

WHY USLAW NETWORK

In today's global marketplace, legal needs often transcend geographic boundaries. To operate globally, you need to have an edge locally. This requires an in-depth understanding of local cultures, economies, laws, governments, trends and business climates. This kind of edge not only enhances your competitive position, but also allows you to anticipate – and even influence – changes in the market, and to react quickly and effectively.

Clients with these types of complex needs turn to USLAW NETWORK (USLAW) member firms to represent them in the courtroom and the boardroom, next door and across the United States and around the world. USLAW member firms are some of the most highly respected law firms in their respective jurisdictions. Each member firm is admitted only after substantial due diligence and is rigorously reviewed to ensure they meet USLAW quality service standards.

The collective expertise of USLAW member firms is impressive. National and international law firms, while they may have scores of offices, do not have access to the depth of the legal resources available through USLAW. As well, our lawyers know and respect each other. Through friendship, networking and resource-sharing, USLAW attorneys develop the type of cooperation and client-focused service that corporations demand of their legal counsel.



ABOUT THE PROFESSIONAL LIABILITY PRACTICE GROUP

Across the country, USLAW NETWORK member firms represent licensed professionals in liability matters. Our affiliated professionals in more than 60 law firms bring extensive experience representing lawyers, doctors, accountants and tax professionals, directors and officers, real estate professionals, and insurance brokers.

Collectively, we offer clients who work with our NETWORK an international footprint of veteran attorneys with deep knowledge, skills and experience in professional liability issues handled on behalf of clients and insurance companies.

WHY CHOOSE USLAW PROFESSIONAL LIABILITY LAW FIRMS?

As a USLAW practice group, we work together to stay ahead of issues emerging in professional liability, to educate each other on innovative strategies to mitigate risk and exposure for our clients and assist each other in the vigorous defense of liability claims.

We also offer our clients – both those of our individual firms and those who use numerous USLAW firms – ongoing education through seminars, handbooks, and roundtables designed to keep our clients out in front of emerging issues.

We work collaboratively with our other partners in USLAW, in partnership with other NETWORK practice groups and our member firms, to seamlessly serve clients with national and multi-jurisdictional needs. We provide our individual firm clients with a vetted short-list of quality law firms not only capable and competent to handle their issues, but also committed to serving them in a responsive manner.

AREAS OF PRACTICE

Our group of seasoned professionals works nationwide on behalf of clients and insurance companies in the defense of professional liability claims against:

- Accountants and tax professionals
- Architects
- Engineers
- Lawyers
- Directors and officers (D&O)
- Real estate professionals
- Financial advisors and professionals
- Healthcare professionals, including medical doctors, nurses, psychologists, psychiatrists, physical therapists, hospitals, nursing homes, residential treatment facilities, and veterinarians.



REGISTRATION

CLIENT

PROFESSIONAL LIABILITY EXCHANGE
MAY 30-31, 2019
HYATT REGENCY NEW JERSEY ON THE HUDSON

COMPLETE THE
INFORMATION BELOW
AND EMAIL, FAX OR
MAIL TO USLAW.

Email registration
information to:
jennifer@uslaw.org

Mail registration
form to:

Jennifer Randall
USLAW NETWORK
Professional
Liability Exchange
3111 N University Drive
Suite 400
Coral Springs, FL 33065

Fax registration
form to:
(800) 231-9110

Register online at:
[http://web.uslaw.org/2019-
proliability-exchange/](http://web.uslaw.org/2019-proliability-exchange/)

**FOR QUESTIONS,
PLEASE CALL
(800) 231-9110
EXT. 3**

**REGISTRATION
DEADLINE:
MAY 23, 2019**

PROGRAM REGISTRATION:

FULL NAME (E.G., JOSEPH A. SMITH)

NICKNAME ON BADGE

TITLE

COMPANY NAME

ADDRESS

CITY, STATE, COUNTRY, ZIP

PHONE

FAX

EMAIL

CONTINUING LEGAL EDUCATION (CLE) LIST YOUR STATE AND BAR NUMBER

CONTINUING EDUCATION (CE) FOR INSURANCE ADJUSTORS LIST YOUR STATE AND LICENSE NUMBER

YES

I WILL ATTEND THE THURSDAY, MAY 30 DINNER AT LIBERTY NATIONAL GOLF CLUB.

HOTEL ACCOMMODATIONS:

USLAW is sensitive to Corporate Gift Policies. Please read carefully below and select the option that is appropriate per your organization's guidelines.

- I request USLAW book a hotel room on my behalf. USLAW NETWORK will pay for (1) night, May 30th.
- I request USLAW book a hotel room on my behalf; however, I will pay for the cost of the room.
- I will book my own hotel room and understand that USLAW **will not reimburse** for this expense.

Hotel Check-In Date:

Hotel Check-Out Date:

Room Type: Non-Smoking Smoking **Bed Type:** King Double/Double

GROUND TRANSPORTATION:

Ground transportation will be your own responsibility.

**PLEASE
SEE NEXT PAGE FOR
ADDITIONAL INFORMATION**



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MAY 30-31, 2019
HYATT REGENCY NEW JERSEY ON THE HUDSON

COMPLETE THE
INFORMATION BELOW
AND EMAIL, FAX OR
MAIL TO USLAW.

Email registration
information to:
jennifer@uslaw.org

Mail registration
form to:

Jennifer Randall
USLAW NETWORK
Professional
Liability Exchange
3111 N University Drive
Suite 400
Coral Springs, FL 33065

Fax registration
form to:
(800) 231-9110

Register online at:
[http://web.uslaw.org/2019-
proliability-exchange/](http://web.uslaw.org/2019-proliability-exchange/)

**FOR QUESTIONS,
PLEASE CALL
(800) 231-9110
EXT. 3**

**REGISTRATION
DEADLINE:
MAY 23, 2019**

AIRLINE TRAVEL:

Please read carefully below and select the option that is appropriate per your organization's guidelines.

- (1) I request USLAW purchase airline ticket(s) on my behalf.
- (2) I will purchase my own ticket(s) and understand that USLAW will not reimburse for this expense.

– COMPLETE THE FOLLOWING SECTION ONLY IF YOU SELECTED #1 ABOVE –

Passenge Name (as it appears on ID including First, Middle and Last name)

_____ / _____ / _____ | MALE FEMALE | _____
 Date of Birth (Required – MM/DD/YYYY) | Gender (Required) | TSA Pre# (if applicable)

Home Address

_____ City, State, Zip | _____ Cell Phone (Day of Travel)

TRAVEL PREFERENCES (Complete Only If USLAW Purchasing Airfare)

_____ Departure Date | _____ Preferred Departure Time

_____ Return Date | _____ Preferred Return Time

_____ Airport for Departure | _____ Airport to Return

Seat Preference Aisle Middle Window Guest Seat Preference Aisle Middle Window

AIRLINE (Complete Only If USLAW Purchasing Airfare)

_____ Preferred Airline | _____ Frequent Flyer #

EMERGENCY CONTACT INFORMATION (REQUIRED):

_____ Emergency Contact Name #1 | _____ Cell Number | _____ Relationship

_____ Emergency Contact Name #2 | _____ Cell Number | _____ Relationship