SPRING 2018
USLAW NETWORK
CLIENT CONFERENCE

desert color

APRIL 5-7, 2018 • FAIRMONT SCOTTSDALE PRINCESS • SCOTTSDALE, AZ
Welcome

Few places are more magical than the desert in springtime, as the terrain bursts and blooms with a most beautiful display of nature’s wonder. Equally magical is the Fairmont Scottsdale Princess, home to the Spring 2018 USLAW NETWORK Client Conference. Plan now to join us April 5–7, 2018, in Scottsdale, Arizona and experience for yourself the spectacular vibrance of a desert Spring.

The multi-day educational tracks will include 1) Construction Law, 2) Insurance & Risk Management Services, 3) Retail & Hospitality Law and 4) Transportation and Logistics. The format of the event promotes discussion and sharing of best practices in lieu of traditional talking heads. Driven by seasoned USLAW attorneys, industry experts, and fellow legal decision-makers, we will guide you through an interactive multi-track program. You are free to float between tracks or simply focus on one of the highlighted sections. Continuing Legal Education (CLE) and Continuing Education (CE for insurance adjusters) credits are available.

Our client conference is a superior learning experience... rivaled only by what occurs outside the classroom. Pool parties, golf outings, rappelling, desert exploration, and brewery bike tours – to name just a few – fill the afternoon hours. Evenings kick it up a notch with fine dining at the Fairmont, a visit to USLAW’s Big Apple and Future World.

Don’t miss this most magical client conference. Make plans now to be part of our celebration of desert color. Please join us in Scottsdale.

CLE AND CE ACCREDITATION

USLAW NETWORK will be offering national CLE credit for attorneys and CE credit for TX and FL adjusters (reciprocal with some states). All states are currently pending. We have partnered with CEU Institute as our CE/CLE provider to manage all credits: www.ceuinstitute.net. Should you have questions, please contact accreditation@ceuinstitute.net.
**WEDNESDAY | APRIL 4**

12:30 P.M. – 1:30 P.M.
Lunch for Attendees of the USLAW Diversity Council Meeting

1:30 P.M. – 4:00 P.M.
Inaugural Meeting of the USLAW Diversity Council

**THURSDAY | APRIL 5**

9:00 A.M. – 11:00 A.M.
USLAW Past Chairs Meeting

11:00 A.M. – 7:00 P.M.
USLAW Conference Registration Open

11:00 A.M. – 2:00 P.M.
USLAW NETWORK Board of Directors Meeting and Working Lunch

2:15 P.M. – 3:30 P.M.
USLAW Client Leadership Council Meeting

2:30 P.M. – 5:00 P.M.
Invited Client/Member Attorney/Corporate Partner One-on-One Meetings
On Thursday afternoon, April 5 we’ve set aside time to have invited client guests schedule one-on-one meetings with our member attorneys and corporate partners. Only offered at the request of invited clients, these meetings provide an opportunity to learn more about firms/attorneys in jurisdictions clients may be seeking assistance or relationships. As well, introductions can be made at the outset of the conference before the activities/sessions begin. Invited client guests will receive a survey by February 15 with more details and information regarding how to schedule these meetings.

4:00 P.M. – 5:00 P.M.
USLAW Practice Group Meet & Greet Receptions
Open to All Conference Attendees
• Construction Law
• Insurance & Risk Management Services
• Retail & Hospitality Law
• Transportation and Logistics

5:00 P.M. – 6:00 P.M.
USLAW Invited Client Only Reception
Open to Invited Clients Guests and Their Significant Others Only

5:00 P.M. – 6:00 P.M.
USLAW NETWORK Member Business Meeting
Open to USLAW Member Attorneys and Corporate Partners Only

6:00 P.M. – 7:15 P.M.
Welcome Reception for All Conference Attendees

7:15 P.M. – 10:00 P.M.
Dine Arouns at Bourbon Steak and La Hacienda
(Both On Property at the Fairmont)

10:00 P.M. – 12:00 A.M.
USLAW Chair Late Night Reception

**FRIDAY | APRIL 6**

7:00 A.M. – 12:00 P.M.
USLAW Conference Information Desk Open

MORNING
Spouse/Significant Other Optional Social Activities

7:00 A.M. – 9:00 A.M.
Breakfast
Open for All Conference Attendees

8:15 A.M. – 8:30 A.M.
Conference Opening Remarks

8:30 A.M. – 9:30 A.M.
Keynote Address by J.R. Martinez

9:45 A.M. – 12:00 P.M.
(4) Educational Tracks

12:45 P.M. – 6:00 P.M.
Optional Afternoon Social Activities
for All Conference Attendees

7:00 P.M. – 10:30 P.M.
Live From New York, It’s Friday Night

10:00 P.M. – MIDNIGHT
USLAW Late Night Reception

**SATURDAY | APRIL 7**

7:00 A.M. – 12:00 P.M.
USLAW Conference Information Desk Open

MORNING
Spouse/Significant Other Optional Social Activities

7:00 A.M. – 9:00 A.M.
Breakfast
Open for All Conference Attendees

8:30 A.M. – 12:00 P.M.
(4) Educational Tracks

12:45 P.M. – 6:00 P.M.
Optional Afternoon Social Activities
for All Conference Attendees

7:00 P.M. – 10:30 P.M.
USLAW: Future World

**SPRING 2018 USLAW NETWORK CLIENT CONFERENCE**
J.R. Martinez is an actor, best-selling author, motivational speaker, advocate, and wounded U.S. Army veteran. He is many things. But perhaps most significantly, he is an inspiration.

J.R.’s career path has been incredible, and perhaps even a bit improbable. Once a high school football player from a small town in Georgia, the only son of a single working mother who emigrated from El Salvador, J.R.’s trajectory is nothing if not surprising. After high school, he joined the army. J.R. was proud to serve, as a way to give something back to a country that had already given so much to him and to his family. In September of 2002, J.R. underwent Basic and Advanced Training at Fort Benning, Georgia, where he gained skills as an 11-B Infantryman. After reporting to Fort Campbell, Kentucky, in January of 2003, he was assigned to the 2nd Battalion, 502nd Infantry Regiment of the 101st Airborne Division.

In March of 2003, J.R. was deployed to Iraq. On April 5, he was driving a humvee in Karbala when his front left tire hit a roadside bomb. The three other soldiers were ejected from the burning vehicle, but J.R. was trapped inside. He suffered smoke inhalation and severe burns to 40 percent of his body. J.R. claims that while he was fighting for his life and awaiting medical help, his sister, Anabel, appeared to him giving him the strength to live. J.R. was immediately evacuated to a local medic station in Iraq and then on to Landstuhl, Germany, for immediate care. He spent nearly three years in recovery at Brooke Army Medical Center (BAMC/SAMC) in San Antonio, Texas. He has undergone 34 different surgeries, including skin grafts and cosmetic surgery in the eleven years since his injury.

During his recovery, a nurse asked him to speak to a burn patient, who had just seen his body for the first time and had become withdrawn. After a brief visit, J.R. realized he had a positive impact on this patient and decided to use his own experiences to help others. He continued to visit patients every day sharing his story and listening to theirs. He learned that inspiration is often a two-way street. Martinez has since become a highly sought-after motivational speaker. He travels the world spreading his message of resilience and optimism. He devotes himself to showing others the true value of making the most of every situation.

However, many also know J.R. as “Brot Monroe,” a combat veteran who was injured in Iraq and returned home to face the new challenges of reintegrating to civilian life, on the Emmy Award winning daytime drama All My Children. After All My Children ran its final season, J.R. went on to surprise and inspire a nation on ABC’s Dancing with the Stars. Along with partner Karina Smirnoff, J.R. won the coveted mirror ball trophy, and they were named season 13 champions.

J.R. has been featured on many shows, such as The Oprah Winfrey Show, 60 Minutes, Ellen, The View, The Tonight Show, Good Morning America, CBS Nightly News, CNN, Fox, HLN, and Univision. He narrated the CNN documentary series In America: Vets Wanted? In 2013 he was a guest host on The View. He was also the host of the J.R. Martinez Show on KFI AM 640 in Los Angeles, one of the most popular talk radio stations in the country. Martinez is the author of the New York Times best-selling book Full of Heart: My Story of Survival, Strength, and Spirit, a memoir about how he was able to take his own personal tragedy, and turn it into an inspiration for others.
EDUCATIONAL TRACKS
FRIDAY, APRIL 6 & SATURDAY, APRIL 7

1. CONSTRUCTION LAW
2. INSURANCE & RISK MANAGEMENT SERVICES
3. RETAIL & HOSPITALITY LAW
4. TRANSPORTATION AND LOGISTICS
SESSION I
EMPLOYING NEW TECHNOLOGIES TO MINIMIZE AND MANAGE RISK
This session will focus on how technology is employed and what types of technologies are now being used to help manage and minimize risks in the construction industry. Phases during which risk assessment and management is performed – and will be discussed – include: design stage, financing stage, specification stage; product delivery stage (and staging of the goods on the site); construction stage; error correction phases; the close and change order (CO); and litigation – which may or may not follow.

SESSION II
IMPLEMENTATION OF NEW TECHNOLOGIES ON THE JOB SITE AND IN ACTUAL CONSTRUCTION PRACTICE
What types of technologies are being implemented and how are they being utilized at job sites? Do you know the benefits and drawbacks of employing these new technologies in light of previous practices and how they may impact risk exposure and efficiency? These questions and more will be addressed in this session that will cover the use of iPads/tablets to log daily inspections and monitor safety at the site; traceability: use of bar code scans, RFID, labeling; (b) inspection: photos, industrial endoscopes, XRF, eddy current; measurements: use of lasers (sharks with lasers), drones, 3D scans; fabrication and pre-fabrication based on drawings and specifications to avoid value engineering substitutions on the job site by contractors, design professionals; loss prevention: RFID, night vision; and project scheduling software: linked to the design models, BIM, delivery (actual) of components.

SESSION III
THE ROLE OF TECHNOLOGY WHEN SOMETHING GOES WRONG...FROM CAUSES TO RESPONSE
What happens when something goes wrong at the job site? Discussions in this session will focus on immediate response to issues at the job site that may be caused both by implementation of new technologies and how the embrace of new technology can assist in the response to these issues, among others. We will discuss how BIM drawings and the as built don’t always match, who’s at fault, who pays for the delays, who’s responsible for taking the lead on the remediation, what notice requirements are and if 3D printing can help to solve the problem.

SESSION IV
THE IMPACT OF NEW TECHNOLOGIES ON CLAIMS HANDLING, DEFENSE STRATEGIES, AND LITIGATION
Discussion leaders will guide attendees on claim handling once a construction accident/defect has gone into litigation. This session will include defense strategies as well as how new developments in trial technology and cutting-edge technology embraced by experts can assist a winning strategy and damages mitigation, among others. Topics will cover what steps to take once notice is given, whom to hire, what technology you might consider, with whom should you share investigative intelligence and much more.

SESSION V
HOW NEW TECHNOLOGIES AND AUTOMATION MAY IMPACT COVERAGE ISSUES MOVING FORWARD
This joint session featuring a panel comprised of members of both the construction law and insurance practice groups will focus on how the implementation of new technologies and increased automation at job sites impacts underwriting, policy provisions, and insurance coverage as well as how the embrace of new technologies and their implementation at job sites may impact additional insurance coverage and indemnification.
SESSION I
INSURANCE COVERAGE ISSUES FIVE-MINUTE DRILL
There are a myriad of coverage issues that can arise during a coverage investigation and subsequent litigation. While some such issues are well-settled, many are not. This panel will feature a number of experienced claims personnel and coverage attorneys who will discuss a broad range of “hot topics” in insurance coverage law that impact the claims process and subsequent coverage litigation in various jurisdictions throughout the country. Each speaker will provide a brief (approximately five-minute) analysis on recent decisions and legislative actions that every practitioner in this area should be aware of.

SESSION II
A CLOSER LOOK AT THE TOP 10 BAD FAITH DECISIONS IN THE PAST YEAR
Insurance bad faith law can vary significantly depending on the jurisdiction. However, given the highly factual nature of such claims, courts are often faced with bad faith litigation that involves novel and/or unique facts and circumstances. When that happens, courts will often look to decisions from other jurisdictions for guidance on whether a bad faith claim is meritorious. This panel will discuss the “Top 10” recent decisions in bad faith law from across the country and the potential implications to other jurisdictions.

SESSION III
STILL HEATING UP: EMERGING CLAIMS ARISING FROM GLOBAL WARMING
In the wake of recent catastrophic weather events, global warming remains a major social, political, and economic issue. Not surprisingly, litigation has followed targeting government agencies or officials, seeking to force action to address global warming. Other lawsuits, however, have sought to hold certain entities or industries liable for causing or contributing to global warming itself. Meanwhile, insurers have been met with an onslaught of claims arising from catastrophic weather events and drought conditions tied to global warming. These types of lawsuits are likely to increase in frequency and sophistication as the earth’s temperature continues to rise. This panel presentation will explore the status of existing and anticipated claims arising from global warming, and the insurance coverage issues presented by them.

SESSION IV
HOW NEW TECHNOLOGIES AND AUTOMATION MAY IMPACT COVERAGE ISSUES MOVING FORWARD (JOINT SESSION WITH THE CONSTRUCTION LAW PRACTICE GROUP)
This joint session featuring a panel comprised of members of both the construction law and insurance practice groups will focus on how the implementation of new technologies and increased automation at job sites impacts underwriting, policy provisions, and insurance coverage as well as how the embrace of new technologies and their implementation at job sites may impact additional insurance coverage and indemnification.
SESSION I
DEFENSE STRATEGIES FOR WORKING WITH SOCIAL MEDIA AND TECHNOLOGY-BASED EVIDENCE
Social media and technology are an integrated part of our business and daily lives. Having a full picture of every party’s digital footprint is essential because oftentimes pictures and posts will contradict allegations and verified discovery. This presentation will discuss the means to obtain that information and the method to introduce it at trial or settlement. The focus will be on when to get the information, ways in which to obtain the information, what is prohibited in obtaining the information and when to preserve and use the information for the optimal results.

SESSION II
BRIDGING THE GAP BETWEEN THE EXCESS INSURER AND THE RETAIL INSURED IN HIGH-EXPOSURE CASES
Retailers and hospitality industry clients are increasingly being targeted for the “expanding damages claim.” Claims that were historically deemed minor and resolved within the client’s self-insured retention or deductible are now expanding through the use of life care plans and economist’s reports. Juries in certain venues are willing to consider awards of damages from these expanding damage models. This requires earlier and better coordination with excess carriers to effectively resolve such claims. This session will explore early identification of red flags for potential excess exposure retail cases, effective engagement and coordination between the retail insured and excess insurer on such cases and the management of plaintiffs’ efforts to leverage conflicts between the retail insured and excess insurers to maximize recovery.

SESSION III
COMPLIANCE WITH ADA REQUIREMENTS REGARDING ACCESSIBILITY AND SANCTIONS FOR FAILING TO COMPLY
ADA requirements are constantly changing and it is a struggle for retailers, hosteries and taverns to weight the cost benefit of the ever-changing rules. This panel will lead a discussion on the purpose of ADA regulations and the benefits compliance has for the public, the potential impact of noncompliance on branding and image, and the constant struggle of cost versus compliance.

SESSION IV
THUGS, THIEVES, AND LITIGATION: WHAT TO DO WHEN YOUR CIVIL CASE BECOMES A CRIMINAL PROBLEM
What do you do when your case involves a criminal matter at the same time? This panel will examine the pitfalls of concurrent criminal and civil litigation. We will specifically address the preservation of evidence and the handling of witness handling where there is an active criminal investigation and where one or more party or witness is or could be will be criminal defendants. Keeping in mind there has been a substantial uptick in civil cases that arise out of, or are otherwise impacted by alleged criminal activity, this issue is one that has become more of a concern nationwide. As most of our skill sets are grounded in civil law, concurrent criminal proceedings can present some unique difficulties and potential pitfalls, including preservation of evidence in the face of potentially lengthy stays and understanding and protecting the client’s rights to ensure that the civil suit does not unnecessarily expose the client to further criminal charges.

SESSION V
UNDERSTANDING AND IMPLEMENTING STRATEGIC RESPONSES TO PROTECTING MEDICARE’S FUTURE INTEREST IN LIABILITY AND WORKERS COMPENSATION CASES
Medicare continues to frustrate the defense industry regarding the associated cost of achieving settlements which is fueled by confusion with compliance. This panel will explore the actual statutory and regulatory requirements for protecting Medicare’s future interest in the context of a liability and/or workers’ compensation case as well as the history associated with the creation of Medicare Set Asides and Medicare vendor industry. Strategic options for compliance will be explored from non-submit programs to establishing a MSA without the utilization of a vendor.
SESSION I
CRISIS MANAGEMENT: HOW TO AVOID A PUBLIC RELATIONS NIGHTMARE
When a catastrophic accident occurs, do you have a public relations plan in place to address the crisis? This discussion will provide a closer look at the importance of having a crisis management plan in place, the key components of such a plan, and how to best manage a crisis situation. We will incorporate several real-world examples into our discussions. We will be looking beyond the comfort zones of legal work and claims management to the perhaps unfamiliar territory of addressing the media and the public in managing a crisis situation.

SESSION II
CRISIS MANAGEMENT FOR TRIAL: CONDUCTING MOCK TRIALS TO AVOID THE CRISIS VERDICT
When conducted effectively, the mock trial can be an eye-opening and extremely helpful tool for testing themes and messages for trial, assessing the value of a case, and spotting issues that may be lurking in the shadows. In this session, panelists will discuss their experiences with mock trials and mock juries and what you can do to make your mock trial a success.

SESSION III
AVOIDING THE CRISIS DEVELOPING WITHIN YOUR CASE: WHEN LACK OF THE LATEST TECHNOLOGY IS USED AGAINST THE MOTOR CARRIER
The plaintiffs’ bar is aggressively pursuing direct claims against motor carriers based on the argument that a failure to implement electronic logs, accident avoidance software and other advanced technology supports is negligent and, in some cases, punitive conduct. In this session, panelists will discuss the implications of this approach by the plaintiffs’ bar and strategies for defending these claims.

SESSION IV
AVOIDING THE CRISIS CREATED LONG BEFORE THE ACCIDENT: LEGAL AND LITIGATION ISSUES WITH EMPLOYEE HANDBOOKS AND TRAINING MANUALS
As the plaintiffs’ bar is seeking to focus on the motor carrier, rather than the driver or the accident, the company is more valuable and vulnerable than the accident itself. What the company communicates to its drivers and other employees through employee handbooks and training materials becomes an extremely important tool for defining the company’s values and culture. The panelists will discuss how language in employee handbooks and training materials can impact a lawsuit and will provide guidelines for what language to include in these materials.

SESSION V
WHEN MANAGING THE CRISIS MEANS ADMITTING FAULT
In certain situations, admitting the fault of the driver can reshape the posture of the case for the judge and for the jury, and can have the effect of limiting the crisis. In this session, the panelists will discuss when it makes sense to admit liability, how such admissions can shape the litigation, and what benefits can be gained and what potential downsides should be avoided.

SESSION VI
THE DAMAGES CRISIS: WHEN TOTAL AMOUNT BILLED IS NOT THE TOTAL STORY
While jurisdictions across the country vary as to the admissibility of payments and write-offs of medical bills, there are common themes in how this issue is being handled by the plaintiffs’ bar; for instance, plaintiff’s attorneys who instruct their clients to not pay medical bills so there will be no write-off or payment. The panelists will discuss strategies for addressing and combating this evolving issue.

SESSION VII
PROTECTING THE CRISIS MANAGEMENT FROM DISCOVERY: ADDRESSING REQUESTS FOR POST-ACCIDENT INVESTIGATION MATERIALS AND PREVENTABILITY DETERMINATIONS DURING LITIGATION
A conscientious motor carrier who performs an in-depth investigation following an accident can then find itself having to respond to requests for investigation materials during a subsequent lawsuit. When the purpose of conducting the investigation is to make an honest assessment of fault, consider driver discipline, and determine whether any policies or procedures should be altered, having to disclose the investigation during a lawsuit can have a silencing effect on such investigations. In this session, panelists will discuss strategies for avoiding disclosure of investigations during suit and how to address such requests during discovery in order to protect such investigations and limit the crisis.

SESSION VIII
CREATING A CRISIS WHERE NONE EXISTS: MANAGING THE LOW-IMPACT ACCIDENT TURNED TRAUMATIC BRAIN INJURY
Claims of traumatic brain injuries arising out of low-impact collisions may raise eyebrows, but plaintiffs seem to be pursuing such claims more frequently, and with a straight face. In this session, panelists will discuss strategies for attacking such claims and revealing the truth about the nature and extent of plaintiff’s injuries.
THURSDAY EVENING • APR 5

USLAW WELCOME RECEPTION AND DINING AT THE FAIRMONT SCOTTSDALE PRINCESS

6:00 P.M. – 10:00 P.M. | BUSINESS CASUAL

A CONFERENCE KICK-OFF TRADITION...

Join us at the hotel for our Welcome Reception followed by on-property dining experiences at the renowned Bourbon Steak and La Hacienda. As in the past, you may choose either restaurant, regardless of practice group, but as a guideline:

- Transportation and Logistics and Construction Law – Bourbon Steak
- Retail & Hospitality Law and Insurance & Risk Management Services – La Hacienda

Please select one restaurant at the time of submitting your conference registration. Please note that both restaurants have limited capacities.

Space will be held on a first-come, first-served basis.

AWARD-WINNING CHEF MICHAEL MINA'S BOURBON STEAK

The finest steakhouse in Scottsdale, Bourbon Steak and award-winning chef Michael Mina present an upscale, contemporary American steakhouse like no other. Indulge in a tantalizing menu featuring the finest cuts of beef, poultry, and fish, all slow-poached in butter, grilled and finished over seasoned wood-fueled flames. Modern classic American side dishes complement a unique wine list and handcrafted cocktails. An accomplished and acclaimed restauranter and culinary pioneer, Chef Michael Mina has been involved in numerous creative enterprises throughout the country. He was named Bon Appetit Chef of the Year 2005, San Francisco Magazine Chef of the Year 2005, as well as Restaurateur of the Year 2005 by the International Food and Beverage Forum.

Offered to USLAW Guests Attending the Transportation and Logistics Track and the Construction Law Track

EXPERIENCE LA HACIENDA BY RICHARD SANDOVAL

Uncover an unparalleled restaurant experience at the Fairmont Scottsdale Princess, La Hacienda by Richard Sandoval. Voted the #1 Mexican Restaurant in Arizona, indulge in a delectable paradise of fresh, modern Mexican cuisine. Come see what we mean by “Old Ways, New Hands” as you savor classic Mexican recipes in enticing new ways, featuring fresh, indigenous ingredients, lighter dishes and unexpected pairings of traditional foods. The restaurant offers guests the chance to dine amid warm, Spanish architecture, wood-beamed ceilings, flagstone and beehive fireplaces, all accented by modern urban touches, new upholstery, lighting fixtures and a stunning main entrance showcasing the restaurant’s tequila bar.

Offered to USLAW Guests Attending the Retail & Hospitality Law Track and Insurance & Risk Management Services Track
LIVE FROM NEW YORK
IT'S FRIDAY NIGHT!

THE PALOMINO BALLROOM AT THE FAIRMONT SCOTTSDALE PRINCESS
7:00 P.M. – 10:30 P.M. • ATTIRE: CASUAL

USLAW is bringing a New York State of mind to the Arizona desert with an entertaining, music and food-infused evening celebrating Madison Square Garden’s golden boy – Billy Joel – and the proud traditions that make up New York’s neighborhoods, landmarks and world renowned culinary scene. Whether it is Central Park, Times Square or the Statue of Liberty, everyone has their favorite memories and tonight you’ll be able to relive these as we transform the Palomino Ballroom at the Fairmont into the Big Apple.

For the pièce de résistance, the evening will conclude with a dynamic 90-minute show with the reminiscing sounds of Michael Cavanaugh, the original star performer of “Movin’ Out” – Twyla Tharp’s Tony-Award winning Broadway show based on the songs of Billy Joel. Michael, hand-picked by Joel, performed all of the vocals and piano in the show and was nominated for a Tony for his performance and a Grammy for the soundtrack.

Get ready to enjoy USLAW’s version of the “City That Never Sleeps.”
Join us on Future's Front Lawn at the Fairmont
7:00 P.M. – 10:30 P.M. • ATTIRE: CASUAL

Mankind has long been obsessed with the future. We’ve imagined it. Dreamed of it. Pondered it. Tonight we celebrate it. USLAW’s farewell party will feature a night under the stars on the Fairmont’s Sunset Lawn but like all USLAW events, this event won’t be your grandma’s sunset dinner. From the moment you arrive, you’ll take flight into USLAW’s time machine as we move decades ahead and immerse your senses in “what might-be.” You’ll experience the sights, sounds, and flavors as you step into what might be your grandchildren or great grandchildren’s future world. Curious? Scared? All of the above? Make sure to book your flight for departure on Sunday, grab your jetpack and let’s go!
All afternoon activities listed below are offered on both Friday (April 6) and Saturday (April 7).

**CHOOSE ONE ACTIVITY FOR FRIDAY AND A SECOND ACTIVITY FOR SATURDAY!**

**OPTION 1 (FRIDAY OR SATURDAY)**

**Desert Mountain Rappelling**

What goes up must come down, and we recommend you do it the adventurous way – rappelling! Just like a spider dangling from a web, you’ll work your way down a mountain face under the care of highly trained rope technicians. Rappelling events are one of the most thrilling ways you can spend a few hours in the Valley of the Sun. USLAW guests will have a series of rappels to choose from so that everyone from a first timer – to a SWAT candidate – has the right descents for them! Have a fear of heights? This is your adventure complete with expert instruction, and you will have the opportunity to conquer this fear, all amid the beautiful Sonoran Desert surroundings.

Includes Box Lunch, Drinks, Professional Guides, Safety Gear, and Deluxe Motor Coach Transfer
Depart Fairmont Scottsdale Princess on Motor Coach at 12:45 P.M. Return by 5:00 P.M.
Transfer Time: 30 Minutes
Limited to the First 40 Registrants
OPTION 2 (FRIDAY OR SATURDAY)
Target Shooting at the Scottsdale Gun Club

Are you ready to get your adrenaline pumping? USLAW brings you the Ultimate Shooting Experience. Take aim, and let loose with a bit of friendly competition at this top-of-the-line shooting range. No other facility offers the diversity of firearms as this one. This all-inclusive selection of handguns, rifles and shotguns is unmatched. During this experience you will have the opportunity to shoot a variety of guns to test the waters and see how good your aim is. Finally, we will create some friendly competition with a group contest to see who our top sharpshooter is! Whether you are a novice who has never held a firearm or a gun enthusiast, you will have an exhilarating experience you will never forget!

Includes Box Lunch, Drinks, All Fees and Safety Gear, Range Master, and Deluxe Motor Coach Transfer

Depart Fairmont Scottsdale Princess on Motor Coach at 1:00 P.M. Return by 5:00 P.M.
Transfer Time: 15 Minutes
Limited to the First 50 Registrants on Friday, April 6 and to the First 20 Registrants on Saturday, April 7

OPTION 3 (FRIDAY OR SATURDAY)
Race Rally

If you’re looking for an adrenaline rush, then Indoor Kart racing is for you! Kart racing is like no other motor sport and it is no surprise that every major Formula One race car driver started and trained on karts. Sitting just inches off the ground, you feel every movement and turn. This 1/3-mile track offers tight turns, fast sweepers and high-speed straight sections. Over the course of the event, guests will have the opportunity to race three times and compete for the ultimate bragging rights. In between racing you will enjoy snacks, participate in the Pit Crew Challenge (how fast can you change a tire when under pressure??) and watch your fellow USLAW drivers zoom through the course. At the end of all the races everyone can enjoy some drinks while we award the top 3 drivers, and just for fun, a Top Turtle Award for the slowpoke of the group. It’s an exciting and fun event and is structured to ensure maximum participation, enjoyment, and safety for experienced drivers and novices alike.

Includes Box Lunch, Drinks, Three Races and Pit Crew Challenge, Post-Event Reception, and Deluxe Motor Coach Transfer

Depart Fairmont Scottsdale Princess on Motor Coach at 1:00 P.M. Return by 5:00 P.M.
Transfer Time: 20 Minutes
Limited to the First 33 Registrants
FRI & SAT

AFTERNOON ACTIVITIES | ALL CONFERENCE PARTICIPANTS

OPTION 4 (FRIDAY OR SATURDAY)

Desert Hummer Tours

If you are a rough-and-tumble adventurer who prefers an up close and personal experience, you have made the right choice. Mud, dirt, water, rocks – you will coast along desert trails high above the ground, confident in the ability of this 4 x 4 to conquer any desert terrain.

USLAW guests are met at the hotel by the bold, versatile and amazing Hummer H1 driven by knowledgeable and experienced guides. The land in this part of Arizona is wild and untamed, but rugged landscape is no problem when you’re in the backseat of a Hummer H1. These amazing vehicles will travel a narrow, chiseled trail while your experienced guide will share fun, entertaining stories about the desert, cactus, wildlife, history and geology. Halfway into the trail you’ll take a nature walk with your guide for awesome photos and watch as they demonstrate edible cactus and survival skills. As a bonus, wildlife sightings are frequent! You won’t be disappointed by this tour – Hummer adventures begin where the pavement ends!

Includes Box Lunch, Drinks, Professional Driver/Guided Tour
Depart Fairmont Scottsdale Princess at 1:00 P.M. Return by 5:00 P.M.
Limited to the First 50 Registrants

OPTION 5 (FRIDAY OR SATURDAY)

Cattle Drive

Move ‘em out! This is your chance to show your stuff on the open range! USLAW guests will partake in an authentic western cattle drive in the heart of some real cattle country. Saunter on into the stables and trust our experienced wrangler to saddle you up right. Then it’s time to head out for some cowboy cutting, wrangling and roping and a taste of life the way it once was in the Old American West. Work with your fellow USLAW cowhands at herding cattle into the corral atop your horse for an afternoon of western frivolity! Once your mission is accomplished, you will take a leisurely ride back to the ranch house where you can dust off your boots and relax.

Includes Box Lunch, Drinks, Professional Instruction/Facilitation, and Deluxe Motor Coach
Riders will be on the horses for about two hours
Depart Fairmont Scottsdale Princess on Motor Coach at 1:00 P.M. Return by 5:00 P.M.
Transfer Time: 35 Minutes
Limited to the first 50 Registrants
All afternoon activities listed below are offered on both Friday (April 6) and Saturday (April 7). CHOOSE ONE ACTIVITY FOR FRIDAY AND A SECOND ACTIVITY FOR SATURDAY!

OPTION 6 (FRIDAY OR SATURDAY)
Bicycle Brewery Tour

Get ready to take the streets of Old Town Scottsdale by storm and attract attention from everyone you pass on this unique pedal bike with 13 of your closest USLAW friends! Our Bicycle Pub Crawl is literally a bike for you and your guests to ride together throughout Old Town Scottsdale stopping at breweries and brew houses along the way. Our driver is responsible for all steering and braking, so you and your friends can enjoy socializing with each other and taking in the legendary city of downtown Scottsdale. At two of the stops we visit local Arizona breweries where we get a tour of their facilities, munch on some appetizers and enjoy a beer flight of their most popular local brews. Our final stop is to an authentic beer garden with an impressive 28 beers on tap to choose from and famous pretzels with cheese!

Includes All Drinks and Heavy Hors d'oeuvres at Two Breweries and Beer Garden, Professional Guide, and Deluxe Motor Coach Transfer
Depart Fairmont Scottsdale Princess on Motor Coach at 12:45 P.M. Return by 5:00 P.M.
Transfer Time: 30 Minutes
Limited to the First 42 Registrants

OPTION 7 (FRIDAY OR SATURDAY)
USLAW Pool Party at the Fairmont Scottsdale Princess

The Ultimate Pool Party Experience! USLAW has reserved a pool exclusively for you and your USLAW friends at the Fairmont Scottsdale Princess. Enjoy this relaxing day as you join your USLAW friends for an afternoon of fun and sun. Our lavish poolside buffet deserves a perusal or two, and of course, the USLAW bar will be open and flowing. Be on the lookout for fun activities to take place throughout the afternoon, and keep your eyes open for massage therapists making their rounds. A true oasis in the desert!

Location: On Property
Begins at 12:30 P.M. Completed by 5:00 P.M.
Limited to the First 100 Registrants
All afternoon activities listed below are offered on both Friday (April 6) and Saturday (April 7). CHOOSE ONE ACTIVITY FOR FRIDAY AND A SECOND ACTIVITY FOR SATURDAY!

FRI & SAT

AFTERNOON ACTIVITIES | ALL CONFERENCE PARTICIPANTS

OPTION 8 (FRIDAY OR SATURDAY)
USLAW Golf at the TPC Scottsdale – Stadium Course

Woven into the Sonoran Desert with stunning panoramic views of the McDowell Mountains, TPC Scottsdale showcases 36 holes of inspiring golf and upscale amenities that let everyday golfers experience “a day in the life” of a PGA TOUR player. USLAW guests will be playing the Stadium Course. As the PGA TOUR stop with the largest crowds of any golf event in the world, The Waste Management Phoenix Open brings immeasurable attention and respect to the Stadium Course, designed by the team of Tom Weiskopf and Jay Morrish. The course, which was renovated in 2014, is most famous for its par-3 16th hole that transforms into “The Coliseum” during the tournaments and provides fans with one of the most exciting settings in professional sports. USLAW guests will enjoy a round of golf in a fun and relaxing scramble format. All skill levels are welcomed to join in.

Includes 18 Holes of Golf And Cart, Tee Gifts, Box Lunch and All Drinks
Depart Fairmont Scottsdale Princess via Shuttles from 12:15 P.M. - 12:50 P.M.
Transfer Time: 5 Minutes
Shotgun Start at 1:15 P.M.
Limited to the First 60 Registrants

OPTION 9 (FRIDAY OR SATURDAY)
Spa Heaven at the Well & Being Spa

Rising from the resort’s beautiful Hacienda Plaza is Well & Being Spa at the Fairmont Scottsdale Princess. Inspired by a hidden oasis deep in the Grand Canyon called Havasupai (pronounced Hah-vah-su-pie), the design of this alluring spa is drawn from nature’s primary elements – air, water, earth, wood and fire. These essential elements, combined with innovative treatments designed to inspire and rejuvenate, will help you along a self-directed path as you “Find Your Energy.” Let the journey begin! USLAW guests will enjoy a Spa Round Robin package including 1) 45-minute massage and 2) choice of either one 45-minute facial ritual OR one 45-minute pedicure. All guests will enjoy two spa services and a box lunch.

Includes Two (2) Treatments
Location: On Property
Treatments Take Place Between 1:00 P.M. and 5:00 P.M.
Limited to the First 40 Registrants
OPTION 1 (FRIDAY & SATURDAY)

Spa Heaven at the Well & Being Spa

Rising from the resort’s beautiful Hacienda Plaza is Well & Being Spa at the Fairmont Scottsdale Princess, which also pays tribute to the Arizona landscape. Inspired by a hidden oasis deep in the Grand Canyon called Havasupai (pronounced Hah-vah-su-pie), the design of this alluring spa is drawn from nature’s primary elements - air, water, earth, wood and fire. These essential elements, combined with innovative treatments designed to inspire and rejuvenate, will help you along a self-directed path as you “Find Your Energy.” Let the journey begin! USLAW guests will enjoy a Spa Round Robin package including 1) 45-minute massage and 2) choice of either one 45-minute facial ritual, one 45-minute pedicure. All guests will enjoy two spa services.

Includes Two (2) Treatments
Location: On Property
Treatments Take Place Between 8:00 A.M. and 12:00 P.M.
Limited to the First 40 Registrants

OPTION 2 (FRIDAY ONLY)

Hot Air Balloon Ride Over the Sonoran Desert

Up, Up and Away……There’s no better way to experience the tranquility of the Sonoran Desert than from aboard a hot air balloon. Board a gondola and climb to a thousand feet above the desert floor for a breathtaking flight. Before embarking on the journey USLAW guests have a chance to watch the balloons being inflated which is a fascinating process in and of itself. Once airborne, riders feel the exhilaration of smooth air travel as you soar above desert plateaus and outcroppings but be sure to keep your eyes open for some of the desert’s natural inhabitants, including coyotes, hawks, javalina and deer. While guests enjoy the spectacular views, the FAA certified pilot is an expert on the legends and lore of the area and will supply a colorful narrative as the ride unfolds. Once you touch down, the occasion will be marked with a traditional toast and scrumptious gourmet treats for everyone!

Includes Continental Breakfast and All Drinks,
1 Hour Balloon Flight, and Deluxe Motor Coach Transfer
Depart Fairmont Scottsdale Princess on Motor Coach at 5:30 A.M. Return by 9:30 A.M.
Transfer Time: 15 Minutes • Limited to the First 34 Registrants
From the moment you set foot on the grounds of the AAA Five Diamond Fairmont Scottsdale Princess, you are surrounded by a mystical landscape of lagoons, fountains, fire pits, colorful desert plants and expansive green spaces – all set amid the sun-drenched Sonoran Desert and the majestic McDowell Mountains of Arizona. Blending exquisite pampering and warm, personalized service with alluring Spanish-style architecture and outdoor adventure, the Fairmont Scottsdale Princess offers all the superb amenities you expect from a world-class destination resort.

- Situated on 65 pristine acres in the heart of the Sonoran Desert overlooking the McDowell Mountains
- 750 luxuriously appointed guest rooms
- Five award-winning restaurants and lounges
- Six sparkling heated pools including a new white sand beach
- Two championship-level TPC golf courses
- Award-winning Well & Being Spa
- Two modern fitness centers
- Located near upscale shopping, dining and entertainment
**Conference Participant (CP)**

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<tr>
<th>FULL NAME (E.G., JOSEPH A. SMITH)</th>
<th>NICKNAME ON BADGE</th>
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**CONTINUING LEGAL EDUCATION (CLE) LIST YOUR STATE AND BAR NUMBER**

**CONTINUING EDUCATION (CE) FOR INSURANCE ADJUSTORS LIST YOUR STATE AND LICENSE NUMBER**

**Please Select Track You Primarily Plan To Attend:**

- ☐ Track 1 – Construction Law
- ☐ Track 2 – Insurance & Risk Management Services
- ☐ Track 3 – Retail & Hospitality Law
- ☐ Track 4 – Transportation and Logistics

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**SPouse/Significant Other (S) FULL NAME**

**NICKNAME ON BADGE**

**REGISTRATION**

Please check ALL activities the Conference Participant (CP) and the Spouse/Significant Other (S) plan to attend.

**Conference Participant (CP)**

<table>
<thead>
<tr>
<th>CP</th>
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<th>Welcome Reception &amp; Dining at Fairmont Scottsdale Princess (Choose One)</th>
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<td>☐ Chef Michael Mina’s Bourbon Steak</td>
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<td>☐ La Hacienda by Richard Sandoval</td>
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<td>FRI APR 6</td>
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<td>SAT APR 7</td>
<td>Future World</td>
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**Optional Afternoon Activities**

- ☐ FRI APR 6 1 Desert Mountain Rappelling
- ☐ FRI APR 6 2 Target Shooting at the Scottsdale Gun Club
- ☐ FRI APR 6 3 Race Rally
- ☐ FRI APR 6 4 Desert Hummer Tours
- ☐ FRI APR 6 5 Cattle Drive
- ☐ FRI APR 6 6 Bicycle Brewery Tour
- ☐ FRI APR 6 7 USLAW Pool Party at the Fairmont Scottsdale Princess
- ☐ FRI APR 6 8 USLAW Golf at the TPC Scottsdale – Stadium Course
- ☐ FRI APR 6 9 Spa Heaven at the Well & Being Spa

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<td>9 Spa Heaven at the Well &amp; Being Spa</td>
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**Optional Morning Activities for Spouses/Guests**

- ☐ FRI APR 6 1 Spa Heaven at the Well & Being Spa
- ☐ FRI APR 6 2 Hot Air Balloon Ride Over the Sonoran Desert
- ☐ SAT APR 7 1 Spa Heaven at the Well & Being Spa

*ATTENTION SPA LOVERS: Each attendee can only select a total of ONE spa package.*